



SECTION B: **YOUR GREEN RESOURCE GUIDE**

IV. NETWORKS AND PARTNERSHIPS FOR GREEN BUSINESS

The following local, provincial, national and international organizations and associations provide a wide range of environmental information and resources for business.

4.1 LOCAL RESOURCES

Bullfrog Power is a leading provider of 100% green electricity to Ontario businesses and residents. It sources power exclusively from generators who meet or exceed the Federal Government's Environmental Choice[™] Program EcoLogo[™] standard for renewable electricity from emissions-free sources such as wind and low-impact water power instead of carbon-intensive sources.

Bullfrog Power
119 Spadina Avenue, Suite 1000
Toronto, ON M5H 2L1
Email form online at:
www.bullfrogpower.com/contact/contact.cfm
Tel: 1 (877) 360-3464
www.bullfrogpower.com

CarbonCounted is a not-for-profit organization enabling fast, certified and cost-efficient GHG inventories and carbon labels for business. They provide CarbonConnect, a web-based, third party audited carbon footprint and carbon labelling network for businesses.

CarbonCounted
142 Poyntz Avenue, Suite 122
Toronto, ON M2N 1J4
Tel: (647) 477-8455
www.carboncounted.com

Conservation Ontario is a network of 36 conservation authorities and community based environmental organizations dedicated to conserving, restoring, developing and managing natural resources on a water-shed basis.

Conservation Ontario
120 Bayview Parkway, P. O. Box 11
Newmarket, ON L3Y 4W3
Email: info@conservationontario.ca
Tel: (905) 895-0716
www.conservation-ontario.on.ca

Greening Retail is a program to help retailers reduce their environmental impact and save money. The program undertakes research, develops resources and programs and facilitates demonstration projects to help retailers implement environmental best practices.

Toronto and Region Conservation Authority
5 Shoreham Drive
Toronto, ON M3N 1S4
Tel: (416) 661-6600
www.trca.on.ca and www.greeningretail.ca

Green Enterprise Toronto (GET) is a network of local, independent enterprises committed to a healthy environment, buying local and providing meaningful employment.

Green Enterprise Toronto
215 Spadina Avenue, Suite 400
Toronto, ON M5T 2C7
Email: info@greenenterprise.net
Tel: (416) 644-1012
www.greenenterprise.net

Lake Simcoe Region Conservation Authority (LSRCA) in partnership with municipal and other levels of government, provides leadership in the restoration and protection of the environmental health and quality of Lake Simcoe and its watershed. The Authority's Office has been built to LEED Silver standards.

Lake Simcoe Region Conservation Authority
120 Bayview Parkway, P. O. Box 282
Newmarket, ON L3Y 4X1
Tel: (905) 895-1281

Toronto and Region Conservation's The Living City Campus at Kortright is a facility that seeks to initiate, inspire, support and monitor change toward sustainable living through practice, education and market transformation. From renewable energy to green Leadership in Energy and Environmental Design (LEED) buildings to new technologies and sustainable transportation, visitors will experience the latest in green living, inspiring change for a healthier tomorrow. Two semi-detached houses (built for LEED Platinum certification) serve as models of the next generation of green homes. These demonstration homes provide a learning facility for trades, builders, students and homeowners. The Earth Rangers building at Kortright received a LEED Gold designation in recognition of its low environmental impact.

The Living City Campus at Kortright
9550 Pine Valley Drive
Woodbridge, ON L4L 1A6
Email: info@trca.on.ca
Tel: (416) 661-6600
www.trca.on.ca

"The **Living City project** is a remarkable initiative which should have a significant **impact** on the **quality of life** in the GTA."

The Honourable David E. Crombie, President and CEO, Canadian Urban Institute

Local Food Plus is a non-profit organization that brings farmers and consumers to the table to share in the benefits of environmentally and socially responsible food production. The organization fosters local sustainable food systems by certifying farmers and processors and linking them with local purchasers.

Local Food Plus
1965 Queen Street East, Suite 2
Toronto, ON M4L 1H9
Tel: (416) 699-6070
www.localfoodplus.ca

Smart Commute is a travel demand management project that establishes programs such as carpool and vanpool ride-sharing, transit incentives, cycling, and pedestrian services.

Three Transportation Management Associations (TMA) operate within York Region:

- Smart Commute (North Toronto, Vaughan)
Adam Arnold, Program Manager
William Small Center, Room 120
4700 Keele Street (York University Campus)
Toronto, ON M3J 1P3
Tel: (416) 736-2100 Ext. 70690
www.smartcommutentv.ca
- Smart Commute 404-7 Association (Markham, Richmond Hill)
Businesses in Markham should contact:
Basil Marcello, Program Manager, Smart Commute 404-7
Markham Board of Trade
80F Centurian Drive, Ste. 206
Markham, ON L3R 8C1
Tel: (905) 474-0730 Ext. 14
www.smartcommute404-7.ca

Businesses in Richmond Hill should contact:
Paul Bradbury, Program Manager,
Smart Commute 404-7
Richmond Hill Chamber of Commerce
376 Church Street South
Richmond Hill, ON L4C 9V8
Tel: (905) 884-1961 Ext. 24
www.smartcommute404-7.ca

- Smart Commute Central York (Newmarket, Aurora)
Ron Groves, Program Manager
470 Davis Drive
Newmarket, ON L3Y 2P3
Tel: (905) 898-5900 Ext.225
www.smartcommutecentralyork.ca

South Lake Communities Futures Development Corporation

is a non-profit community based organization operating under contract from Industry Canada's FedNor Program. The Corporation provides a variety of small business and community economic development services within the towns of East Gwillimbury and Georgina. Services include business counseling, financing, and a business resource centre.

Southlake Community Futures Centre
183 The Queensway South
Keswick, ON L4P 2A3
Email: pbudreo@ils.net
Tel: 1 (866) 605-1244
www.southlakecfdc.org

Sustainable Technologies Evaluation Program is a multi-agency program that provides the data and analytical tools necessary to support the implementation of sustainable technologies. Its main objectives are to: monitor and evaluate clean water and air technologies; develop strategies to overcome implementation barriers; develop tools, guidelines and policies; and promote broader use of effective technologies through research, education and advocacy.

Toronto and Region Conservation Authority
5 Shoreham Drive
Toronto, ON M3N 1S4
Tel: (416) 661-6600
www.trca.on.ca and www.sustainabletechnologies.ca

The Building Owners and Managers Association (BOMA) Toronto represents and promotes the interests of the commercial real estate industry through effective leadership and advocacy, and the collection, analysis and dissemination of information. The BOMA Conservation Demand Management (CDM) Program directs funds to eligible participants towards the capital cost of demand-reducing and energy saving initiatives in their buildings.

BOMA
20 Queen Street West, Suite 2012
Toronto, ON M5H 3R3
Tel: (416) 596-1085
www.powerauthority.on.ca

The Clean Air Partnership is a registered charity that works in partnership with corporations, foundations, and government to achieve clean air, facilitate the exchange of ideas, advance change and promote and coordinate implementation of actions that improve local air quality.

Clean Air Partnership
75 Elizabeth Street
Toronto, ON M5G 1P4
Email: cap@cleanairpartnership.org
Tel: (416) 392-6672
www.cleanairpartnership.org

The Toronto Region Sustainability Program (TRSP) is a program under Ontario Centre for Environmental Technology Assessment (OCETA) that assists small-to-medium sized manufacturers to conduct pollution prevention assessments and develop a pollution prevention action plan to address environmental issues. Technical and financial assistance are provided to enhance environmental performance while improving competitiveness.

Ontario Centre for Environmental Technology Assessment (OCETA)
2070 Hadwen Road, Unit 201A
Mississauga, ON L5K 2C9
Email: mhassanali@oceta.on.ca
Tel: (905) 822-4133
www.oceta.on.ca/TORSUS

York Federation of Agriculture promotes agriculture in York Region through financial support and representation. Approximately 800 farmers in York Region are members of the Ontario Federation of Agriculture (OFA).

Tel: (905) 888-1235

York Region Agricultural Advisory Liaison meets on a regular basis to discuss the issues and challenges facing agriculture in York Region.

York Region Planning & Development Services
17250 Yonge Street, 4th Floor
Newmarket, ON L3Y 6Z1
Tel: (905) 830-4444 Ext. 1568

York Region Environmental Alliance (YREA) is a non-profit, incorporated organization. The volunteer board of directors hails from the far reaches of York Region and works within its communities in partnership on various projects of mutual concern. It has a dedicated membership and volunteer base.

York Region Environmental Alliance
61 Briarcliffe Crescent
Thornhill, ON L4J 7H2
Email: info@yrea.org
Tel: (905) 660-9782
www.yrea.org/resources.htm

York Region Farm Fresh Association is an association of producers of farm products direct from the farm. The brochure, York Region Farm Fresh, provides a listing of pick-your-own farms, markets and gardens throughout York Region.

York Region Tourism
17250 Yonge Street, Main Floor
Newmarket, ON L3Y 6Z1
Email: tourism@york.ca
Tel: 1 (888) 448-0000
www.yorktourism.com

York South Simcoe Training and Adjustment Board

(YSSTAB) is a non-profit, community-based organization that works to develop solutions to local labour market needs and issues.

York South Simcoe Training and Adjustment Board
17665 Leslie Street, Unit 42
Newmarket, ON L3Y 3E3
Email: tmsf@ysstab.on.ca
Tel: (905) 967-0605
www.ysstab.on.ca

York Technology Association is a leading voice of the technology industry that provides information, insight and action on issues of importance in the technology cluster.

York Technology Association
5694 Highway 7 East, Suite 424
Markham, ON L3P 1B4
Tel: 1 (888) 530-2437
www.yorktech.ca

Windfall Ecology Centre is a community-based, non-profit organization that brings environmental solutions to businesses, institutions, and communities. They provide education and resources to advance the adoption of renewable energy technology, and provide sustainability planning and project management services to business and government clients including: building audits and retrofits; permits and approvals for Community Power Projects; environmental assessments; community and business sustainability plans; and, groundwater assessments. Through the design and delivery of stakeholder consultation, education, and leadership programs, Windfall plays an important role in preparing individuals and organizations for the emerging green economy.

Windfall Ecology Centre plays a leading role in the development of renewable energy and energy efficiency policy at the provincial and national levels. As part of Green Communities Canada, they are active in the development of Ontario's Green Energy Act, and are currently working with the Chippewas of Georgina Island to develop the 20 MW Pukwis Wind park on Georgina Island.

Windfall Ecology Centre
93A Industrial Parkway South
Aurora, ON L4G 3V5
Email: info@windfallcentre.ca
Tel: (905) 727 0491
www.windfallcentre.ca

4.2 PROVINCIAL RESOURCES

Association of Municipal Recycling Coordinators (AMRC) is an incorporated non-profit organization formed in 1987 by municipal waste management professionals to facilitate the sharing of municipal waste reduction and recycling information and experience.

Association of Municipal Recycling Coordinators
127 Wyndham Street North, Suite 100
Guelph, ON N1H 4E9
Email: amrc@amrc.ca
Tel: (519) 823-1990
www.amrc.ca

Ontario Centre for Environmental Technology

Advancement (OCETA) is a non-profit organization that supports the commercialization of innovative technologies and environmentally sustainable solutions that provides a comprehensive range of services (business, environment, and technical) to entrepreneurs, start-up companies and small and medium sized enterprises. Programs include Environmental Technology Verification Program (ETV Canada), the Toronto Region Sustainability Program, aboutREMIATION and the Canada Brownfields Network.

OCETA
2070 Hadwen Road, Unit 201A
Mississauga, ON L5K 2C9
Email: oceta@oceta.on.ca
Tel: (905) 822-4133
www.oceta.on.ca

Ontario Environment Industry Association (ONEIA) is a business association that represents the interests of the environment industry in Ontario. Membership includes over 200 companies with environmental products and services, institutes, universities, and governments.

Ontario Environment Industry Association (ONEIA)
2395 Speakman Drive
Mississauga, ON L5K 1B3
Tel: (416) 531-7884
www.oneia.ca

4.3 NATIONAL RESOURCES

Agriculture Institute of Canada (AIC) is a federation of member organizations that supports and promotes Canada's professional and scientific capacity for agriculture.

Agricultural Institute of Canada
280 Albert Street, Suite 900
Ottawa, ON K1P 5G8
Email: office@aic.ca
Tel: (613)-232-9459 Ext. 300 or 1 (888) 277-7980
www.aic.ca

Canada Green Building Council is a broad-based inclusive coalition of representatives from different segments of the design and building industry working to change industry standards, develop best design practices and guidelines, and advocate for green buildings.

The Council's Leadership in Energy and Environmental Design (LEED), is a rating tool developed to encourage sustainable environmental design and the incorporation of various environmental elements into the design of buildings that reduce costs, energy and water use and emissions. The LEED accredited Professional Directory is available online.

Canada Green Building Council
325 Dalhousie Street, Suite 800
Ottawa, ON K1N 7G2
Email: info@cagbc.org
Tel: 1 (866) 941-1184 Ext. 22
www.cagbc.org

Canadian Advanced Technology Alliance (CATA) is a high-tech association that matches business opportunities across sectors. Members are connected to investment and partnership opportunities with major global companies.

CATA Alliance: Ontario and Eastern Provinces
1111 - 1 Davis Drive, Suite 505
Newmarket, ON L3Y 9E5
Email: nkirk@attglobal.net
Tel: (905) 952-0778
www.cata.ca

Canadian Business for Social Responsibility is a business-led, non-profit social responsibility consultancy and peer-to-peer learning organization providing members with counsel and customized advisory services to improve performance and contribute to a better world.

Canadian Business for Social Responsibility
Toronto Office
360 Bay Street, Suite 300
Toronto, ON M5H 2V6
Email: infor@cbsr.ca
Tel: (416) 703-7435
www.cbsr.ca

Canadian Environmental Auditing Association (CEAA) is an organization that actively promotes and supports the environmental auditing profession. Members receive information on current environmental auditing developments and access to a broad range of environmental auditor certification programs.

Canadian Environmental Auditing Association
610 Ford Drive, Suite 262
Oakville, ON L6J 7W4
Email: admin@ceaa-acve.ca
Tel: (905) 845-9595
www.ceaa-acve.ca

Canadian Environmental Certification Approvals Board (CECAB) recognizes environmental skills and knowledge by certifying environmental practitioners in Canada.

Canadian Environmental Certification Approvals Board
308 - 11th Avenue South East, Suite 200
Calgary, AB T2G 0Y2
Email: CCEP@cecab.org
Tel: (403) 233-7484
www.cecab.org

Canadian Environmental Envirojobs Inc. is an online job board for environmental professionals across Canada.

Canadian Environmental
2342 Munn's Avenue
Oakville, ON L6H 6G9
Email: Admin@CanadianEnvironmental.com
Tel: (905) 257-1119
www.canadianenvironmental.com/envirojobs

Canadian Environmental Law Association (CELA) is a non-profit, public interest organization established in 1970 to use existing laws to protect the environment, and to advocate environmental law reforms. It is also a free legal advisory clinic for the public, and will act at hearings and in courts on behalf of citizens or citizens' groups who are otherwise unable to afford legal assistance.

Canadian Environmental Law Association
130 Spadina Avenue, Suite 301
Toronto, ON M5V 2L4
Email: articling.cela@lao.on.ca
Tel: (416) 960-2284
www.cela.ca

Canadian Federation of Agriculture (CFA) is Canada's largest farmers' organization with a membership that includes provincial general farm organizations, and national and inter-provincial commodity organizations from every province. CFA represents over 200,000 Canadian farmers.

Canadian Federation of Agriculture
21 Florence Street
Ottawa, ON K2P 0W6
Email: info@cfafca.ca
Tel: (613) 236-3633
www.cfa-fca.ca

Canadian Innovation Centre is a non-profit corporation and a source of best practices for pre-commercial market research. The Centre has a process for guiding innovators and their innovations to the market.

Canadian Innovation Centre
295 Hagey Boulevard, Suite 15
Waterloo, ON N2L 6R5
Email: info@innovationcentre.ca
Tel: (519) 885-5870
www.innovationcentre.ca

Canadian Society of Soil Science (CSSS) is a non-profit organization for scientists, engineers, technologists, administrators, and students involved in professional soil science. It promotes the wise use of soil for the benefit of all society, and research and practical application of findings in soil science, and provides information and technology exchange among people in professional soil science.

Canadian Society of Soil Science
P. O. Box 637
Pinawa, MB R0E 1L0
Email: SheppardS@ECOMatters.com
Tel: (204) 753-2747
www.csss.ca

Canadian Solar Industries Association (CanSIA) is a non-profit association that provides innovative solar solutions to world energy problems, and plays a major role in promoting the transition to a solar energy future worldwide. Membership is comprised of individuals, companies, and governments who share an interest in solar technology.

Canadian Solar Industries Association
2378 Holly Lane, #208
Ottawa, ON K1V 7P1
Email: info@cansia.ca
Tel: 1 (866) 522-6742
www.cansia.com

Canadian Water & Wastewater Association (CWWA) is a non-profit national body representing the common interests of Canada's public sector municipal water and wastewater services and their private sector suppliers and partners.

Canadian Water & Wastewater Association
1010 Polytek Street, Unit 11
Ottawa, ON K1J 9H9
Email: admin@cwwa.ca
Tel: (613) 747-0524
www.cwwa.ca

Canadian Water Quality Association is a non-profit trade association that promotes the growth of the water quality improvement industry, educates water quality professionals, serves as a unified voice in government and public relations, and provides a role in consumer education.

Canadian Water Quality Association
295 The West Mall, Suite 330
Toronto, ON M9C 4Z4
Email: k.wong@cwqa.com
Tel: (416) 695-3068
www.cwqa.com

Canadian Water Resources Association (CWRA) is a national organization of individuals and organizations from the public, private and academic sectors that are committed to raising awareness of the value of water and to promoting responsible and effective water resource management in Canada.

Canadian Water Resources Association
280 Albert Street, Suite 900
Ottawa, ON K1P 5G8
Email: services@AIC.ca
Tel: (613) 237-9363
www.cwra.org

Canadian Wildlife Federation (CWF) is dedicated to ensuring a lasting legacy of healthy wildlife and habitat by informing and educating Canadians, advocating responsible human actions and representing wildlife on conservation issues.

Canadian Wildlife Federation
350 Michael Cowpland Drive
Kanata, ON K2M 2W1
Email: info@cwf-fcf.org
Tel: 1 (800) 563-9453
www.cwf-fcf.org

Composting Council of Canada is a national non-profit, member-driven organization with a charter to advocate and advance composting and compost usage. It serves as the central resource and network for the composting industry and, through its members, contributes to the environmental sustainability of the communities in which they operate.

Composting Council of Canada
16 Northumberland Street
Toronto, ON M6H 1P7
Email: ccc@compost.org
Tel: 1 (877) 571-4769
www.compost.org

Environmental Careers Organization (ECO) offers services in the field of human resource management reaching all participants of the environmental sector including employers, practitioners, educators, and students.

ECO Canada
308 - 11th Avenue South East, Suite 200
Calgary, AB T2G 0Y2
Email: info@eco.ca
Tel: (403) 233-0748
www.eco.ca/portal/default.aspx

National Association of Environmental Professionals (NAEP) hosts an online career information centre.

www.jobtarget.com

The GLOBE Foundation is a non-profit organization that champions green initiatives and leverages sustainable ventures. It assists companies and individuals to realize the value of economically viable environmental business opportunities through conferences and events, research and consulting, project management, communications and awards.

The GLOBE Foundation
World Trade Centre
999 Canada Place, Suite 578
Vancouver, BC V6C 3E1
Email: info@globe.ca
Tel: (604) 775-7300
www.globe.ca

The National Round Table on the Environment and the Economy (NRTEE) is dedicated to exploring new opportunities to integrate environmental conservation and economic development to sustain Canada's prosperity. Members are distinguished leaders in business and labour, universities, environmental organizations, aboriginal communities and municipalities.

National Round Table on the Environment and the Economy
344 Slater Street, Suite 200
Ottawa, ON K1R 7Y3
Email: admin@nrtee-trnee.ca
Tel: (613) 992-7189
www.nrtee-trnee.ca

The Sustainability Purchasing Network (SPN) is a learning resource for corporate, non-profit, academic, government, public sector, labour, and co-operative organizations, that assists in sustainability purchasing efforts.

Sustainability Purchasing Network
Fraser Basin Council
470 Granville Street, 1st Floor
Vancouver, BC V6C 1V5
Email: info@buysmartbc.com
Tel: (604) 488-5350
www.buysmartbc.com/home/index.php

WorkCabin is Canada's first dedicated professional-level online environmental job site. Clients include some of Canada's premiere environmental organizations and companies.

WorkCabin
1065 Cockshutt Road, RR5
Simcoe, ON N3Y 4K4
Email: nature@workcabin.ca
Tel: (519) 429 3729
www.workcabin.ca

4.4 INTERNATIONAL RESOURCES

AccountAbility works with businesses, clusters, regions, sectors and nations, and provides in-house expertise and global partnerships to identify opportunities and build strategies to drive responsible competitiveness.

AccountAbility
1250 24th Street North West, Suite 300
Washington, DC USA 20037
Tel: (202) 835-1692
www.accountability21.net

Air & Waste Management Association (A&WMA) is a non-profit, nonpartisan professional organization that enhances knowledge and expertise by providing a neutral forum for information exchange, professional development, networking opportunities, public education, and outreach to more than 8,000 environmental professionals in 65 countries. A&WMA also promotes global environmental responsibility.

Air & Waste Management Association
One Gateway Center, 3rd Floor
420 Fort Duquesne Boulevard
Pittsburgh, PA USA 15222-1435
Email: info@awma.org
Tel: 1 (800) 270-3444
www.awma.org

Environmental Assessment Association (EAA) is dedicated to providing its members with information, education, and professional certification to qualified environmental experts. EAA's membership is comprised of professionals from over 30 countries involved in Phase I site assessment, Phase II sampling and testing and Phase III remediation through environmental consultations.

Environmental Assessment Association
40 North 19th Avenue, Suite C-2
Phoenix, Arizona USA 85027
Email: info@eaa-assoc.org
Tel: (623) 580-4646
www.eaa-assoc.org

International Emissions Trading Association (IETA) provides information on emissions trading and greenhouse gas market activity and participates in the design and implementation of national and international guidelines.

International Emissions Trading Association
Geneva Office
24, rue Merle d'Aubigné
CH-1207 Genève, Switzerland
Email: secretariat@ieta.org
Tel: +41-22-737-0500
www.ieta.org

International Institute for Sustainable Development (IISD) is a Canadian based non-profit organization with a diverse team of more than 150 people located in more than 30 countries. As a policy research institute IISD promotes change towards sustainable development by engaging decision-makers in government, business, NGOs, and other sectors.

International Institute for Sustainable Development
161 Portage Avenue East, 6th Floor
Winnipeg, MB R3B 0Y4
Email: info@iisd.ca
Tel: (204) 958-7700
www.iisd.org

National Association of Environmental Professionals (NAEP) is a multidisciplinary, professional association dedicated to the promotion of ethical practices, technical competency, and professional standards in the environmental fields. Members reflect a diversity of employers, including government, industry, academia, consulting firms, and the private sector in the U.S. and abroad.

National Association of Environmental Professionals
100 North 20th Street, 4th Floor
Philadelphia, PA USA 19103
Email: naep@fernley.com
Tel: (215) 564-3484
www.naep.org

National Solid Wastes Management Association (NSWMA) is a trade association representing for-profit companies in North America that provide solid, hazardous and medical waste collection, recycling and disposal services, and companies that provide professional and consulting services to the waste services industry.

National Solid Wastes Management Association
4301 Connecticut Avenue North West, Suite 300
Washington, DC USA 20008-2304
Email: membership@envasns.org
Tel: (202) 244-4700
www.nswma.org

Organization for Economic Co-operation and Development

(OECD) provides governments with the analytical basis to develop environmental policies that are effective and economically efficient through performance reviews, data collection, policy analysis and projections.

OECD Washington Center
2001 L Street North West, Suite 650
Washington, DC USA 20036-4922
Email: env.contact@oecd.org
Tel: (202) 785-6323
www.oecd.org

Society of Environmental Toxicology and Chemistry

(SETAC) is a non-profit, worldwide professional society comprised of individuals and institutions engaged in the study, analysis, and solution of environmental problems. SETAC's mission is to support the development of principles and practices for protection, enhancement and management of sustainable environmental quality and ecosystem integrity.

SETAC North America
1010 North 12th Avenue
Pensacola, Florida USA 32501-3367
Email: setac@setac.org
Tel: (850) 469-1500
www.setac.org

Soil & Water Conservation Society is a non-profit scientific and educational organization with over 5,000 global members that serves as an advocate for conservation professionals and for science-based conservation practice, programs, and policy.

Soil and Water Conservation Society
945 South West Ankeny Road
Ankeny, Iowa USA 50023-9723
Email online form at: www.swcs.org/en/contact_us.cfm
Tel: (515) 289-2331
www.swcs.org

Solid Waste Association of North America (SWANA) is a professional association of over 8,000 members that advances the practice of environmentally and economically sound management of municipal solid waste.

Solid Waste Association of North America (SWANA)
1100 Wayne Avenue, Suite 700
Silver Spring, Maryland USA 20910
Email form online at: www.swana.org/www/tabid/570/Default.aspx?emailid=1
Tel: 1 (800) 467-9262
www.swana.org

The Carbon Disclosure Project (CDP) is an independent non-profit organization with the largest repository of corporate greenhouse gas emissions data. CDP leverages its data and process by making its information requests and responses from corporations publicly available.

Carbon Disclosure Project
40 Bowling Green Lane
London, EC1R 0NE, United Kingdom
Email: info@cdproject.net
Tel: +44-207-970-5660
www.cdproject.net/index.asp

The **Commission for Environmental Cooperation** (CEC) is an international organization created by Canada, Mexico and the United States under the North American Agreement on Environmental Cooperation (NAAEC). Established to address regional environmental concerns, help prevent potential trade and environmental conflicts, and to promote the effective enforcement of environmental law, it complements the environmental provisions of the North American Free Trade Agreement (NAFTA).

Commission for Environmental Cooperation
393, rue St-Jacques Ouest, Bureau 200
Montreal, QC H2Y 1N9
Email: info@cec.org
Tel: (514) 350-4300
www.cec.org

The **Energy Collective** is a moderated online community for people who want to understand how technology and businesses are adapting to address the challenges of climate change and the quest for clean energy.

The Energy Collective
Email: robin@socialmediatoday.com;
jerry@socialmediatoday.com
Tel: (973) 763-2882; (212) 582-3791
www.theenergycollective.com

The **Global Reporting Initiative** (GRI) has pioneered the development of the world's most widely used sustainability reporting framework and is committed to its continuous improvement and application worldwide. This framework sets out the principles and indicators that organizations can use to measure and report their economic, environmental, and social performance.

Global Reporting Initiative
PO Box 10039
1001 EA
Amsterdam, The Netherlands
Tel: +31-20-531-0000
www.globalreporting.org/Home

The **Intergovernmental Panel on Climate Change** (IPCC) provides an objective source of information about climate change. Assesses on an open and transparent basis the latest scientific, technical and socio-economic literature produced worldwide that is relevant to the understanding of the risk of human-induced climate change.

IPCC Secretariat
c/o World Meteorological Organization
7bis Avenue de la Paix, C.P. 2300
CH-1211 Geneva 2, Switzerland
Email: IPCC-Sec@wmo.int
Tel: +41-22-730-8208
www.ipcc.ch/index.htm

The **Pew Center on Global Climate Change** is a non-profit organization that provides information and innovative solutions to address global climate change.

Pew Center on Global Climate Change
2101 Wilson Boulevard, Suite 550
Arlington, VA 22201, USA
Tel: (703) 516-4146
www.pewclimate.org

Voluntary Carbon Standard (VCS) provides a global standard for voluntary offset projects and ensures that carbon offsets that businesses buy can be trusted and have real environmental benefits. Online registries and a central database that standardizes and provides transparency and credibility to the voluntary offset market are opened to the public.

Voluntary Carbon Standard
Email: secretariat@v-c-s.org
VCS Acting Program Manager:
Tel: + 44-20-7960 2979
VCS Acting CEO:
Tel: + 41-22-737-0501
www.v-c-s.org/index.html

Waste Equipment Technology Association (WASTE) is a trade association representing companies which design, build, distribute, service, and consult with respect to the equipment and technology systems that are used to collect, contain, transport, store, process, recycle, treat, and dispose of the world's solid wastes and recyclable materials.

Waste Equipment Technology Association
4301 Connecticut Avenue North West, Suite 300
Washington, DC USA 20008-2304
Email: wastecinfo@WASTE.org
Tel: (202) 244-4700
www.ensvasns.org

The **World Business Council for Sustainable Development** (WBCSD) is a CEO-led association of some 200 global companies dealing exclusively with business and sustainable development that works with governments, non-governmental and inter-governmental organizations. It provides a platform for companies to explore sustainable development, share knowledge and best practices, and advocates business positions.

The World Business Council for Sustainable Development
North American Office
1744 R Street North West
Washington, DC 20009, USA
Email: info@wbcsd.org
Tel: (202) 420-7745
www.wbcsd.org

V. FUNDING, INCENTIVES AND PROGRAMS FOR SUSTAINABILITY

The following agencies and programs assist companies to move new products from conception to the marketplace, reduce energy consumption, benefit from environmentally responsible solutions and thereby increase profitability.

5.1 FEDERAL PROGRAMS

CANMET Energy Technology Centre – Clean Energy Portal

is a web portal for clean energy technology information exchange. The Portal actively promotes Canadian companies to foreign businesses, investors, and governments and is designed for providers of clean energy and climate change technologies, including consultants, manufacturers and distributors, designers, associations, and public and private sector partners.

CANMET Energy Technology Centre
1 Haanel Drive
Ottawa, ON K1A 1M1
Email: cleanenergy@nrcan.gc.ca
Tel: (613) 996-3732
www.cleanenergy.gc.ca

Canada-Ontario Business Service Centre (COBSC) provides access to accurate, timely and relevant information on federal and provincial business-related programs, financing, services and regulations. The COBSC is jointly managed by Industry Canada and the Ontario Ministry of Government and Consumer Services.

Canada-Ontario Business Service Centre
151 Yonge Street, 3rd Floor
Toronto, ON M5C 2W7
Email online form: www.cobsc.org/en/contactus.cfm
Tel: (416) 775-3451 Toll Free: 1 (800) 567-2345
www.cobsc.org

Canada Revenue Agency: Scientific Research and Experimental Development (SR&ED) Tax Incentive Program encourages Canadian businesses of all sizes and in all sectors to conduct R&D in Canada that will lead to new, improved, or technologically advanced products or processes. Claimants can apply for SR&ED investment tax credits for expenditures such as wages, materials, machinery, equipment, some overhead, and SR&ED contracts. The SR&ED Consultants Directory is available at www.scientificresearch.ca.

Canada Revenue Agency: Scientific Research and Experimental Development
Tax Incentive Program (SR&ED)
1 Front Street West, Suite 100
Toronto, ON M5J 2X6
Tel: (416) 973-1717
www.cra-arc.gc.ca/taxcredit/sred/menu-e.html

Canada Small Business Financing Program seeks to increase the availability of loans for establishing, expanding, modernizing and improving small businesses. Under the Program, a small business must apply for a loan at a financial institution of its choice. If granted an award, the federal government will reimburse 85% of the lender's losses in the event of default.

Industry Canada
C.D. Howe Building
235 Queen Street, 5th Floor West
Ottawa, ON K1A 0H5
Tel: 1 (866) 959-1699
www.ic.gc.ca/csbfa

Canadian Industry Program for Energy Conservation (CIPEC) includes Natural Resources Canada's ecoENERGY for Industry and ecoENERGY Retrofit Initiatives, designed to improve industrial energy intensity and reduce energy-related industrial greenhouse gases (GHGs) and air pollution.

CIPEC Industrial Programs Division
Office of Energy Efficiency
Natural Resources Canada
580 Booth Street, 18th Floor
Ottawa, ON K1A 0E4
Tel: (613) 995-6839
www.oee.nrcan.gc.ca/industrial/cipec.cfm

ecoACTION is a Government of Canada website that provides information concerning Federal initiatives and programs relating to the environment. Grants and rebates are listed by sector under the headings ecoAGRICULTURE, ecoENERGY AND ecoTRANSPORT.

ecoAUTO

Tel: 1 (866) 506-6804

ecoENERGY

For personal vehicles Tel: 1 (800) 622-6232

For fleets Tel: 1 (800) 622-6232

ecoENERGY for Buildings and Houses

For commercial, institutional and government buildings

Tel: 1 (877) 360-5500

For energy efficient new homes

Tel: 1 (800) 387-2000

ecoENERGY for Industry

Tel: 1 (877) 360-5500

ecoENERGY for Renewable Power

Tel: 1 (800) 622-6232

ecoENERGY for Renewable Heat

Tel: 1 (800) 622-6232

ecoENERGY Efficiency Regulations

Tel: 1 (800) 622-6232

ecoENERGY Issues – General

Tel: 1 (800) 668-6767

Compact Fluorescent Lamps (CFLs)

Tel: 1 (800) 622-6232

www.ecoaction.gc.ca

Environment Canada Turning the Corner is a regulatory framework on how the Government of Canada will move forward with its plan to reduce greenhouse gas emissions. EcoACTION Initiatives include ecoAUTO and ecoRETROFIT for fleets and small to medium organizations.

Tel: 1 (800) 622-6232

www.ecoaction.gc.ca

Foreign Affairs and International Trade Canada, Going Global Science and Technology (S&T) Program

was designed to promote and enhance Canada's international science and technology efforts. This program supports Canadian researchers to access international R&D collaborative opportunities through partnerships with key players in other countries.

S&T Project Officer

Email: krista.miller@international.gc.ca

Tel: (613) 995-9468

www.infoexport.gc.ca/science/gglobal-en.htm#overview

Funding Technologies for the Environment (FTE) is a searchable list of funding and incentives programs intended for Canadian companies who are looking to advance their innovative technology solutions for the Canadian environment.

Industry Canada Web Service Centre

C.D. Howe Building

235 Queen Street

Ottawa, ON K1A 0H5

Email: info@ic.gc.ca

Tel: 1 (800) 328-6189

www.ic.gc.ca/fundtech

National Research Council Canada's Industrial Research Assistance Program (NRC-IRAP)

provides a range of technical and business oriented advisory services along with potential financial support to growth-oriented Canadian small and medium sized enterprises. Representatives work directly with clients and support innovative research and development and commercialization of new products and services.

National Research Council

Industrial Research Assistance Program

55 St. Clair Avenue East, Suite 903

Toronto, ON M4T 1M2

Tel: (416) 973-4484

<http://irap-pari.nrc-cnrc.gc.ca/>

Natural Resources Canada

- **Office of Energy Efficiency (OEE) Grants and Incentives Industry Program for Energy Conservation (CIPEC)** ecoENERGY Efficiency Initiative for industry and ecoENERGY Retrofit Initiatives are designed to improve industrial energy intensity and reduce energy-related industrial greenhouse gases and air pollution for owners of small and medium-sized organizations.

CIPEC Industrial Programs Division
Office of Energy Efficiency
Natural Resources Canada
580 Booth Street, 18th Floor
Ottawa, ON K1A 0E4
Tel: (613) 995-6839
www.ecoaction.gc.ca/ecoenergy-ecoenergie/index-eng.cfm

- **Office of Energy Efficiency (OEE) Accelerated Capital Cost Allowance (CCA) and Canadian Renewable and Conservation Expenses (CRCE)** provide a 50% accelerated CCA for specified clean energy generation equipment acquired on or after February 23, 2005 and before 2012. Eligible equipment includes solar thermal, solar air and solar photovoltaic equipment.

Income Tax Rulings Directorate
320 Queen Street, 16th Floor, Tower A, Place de Ville
Ottawa, ON K1A 0L5
Tel: (613) 957-8953
www.oeenrcan.gc.ca/industrial/financial-assistance/tax-incentives.cfm?attr=24

- The **Canadian Renewable Energy Network (CanREN)** was created by Natural Resources Canada (NRCAN) and stakeholders. CanREN acts to increase the understanding of renewable energy to accelerate the development and commercialization of renewable energy technologies and provides information on solar resources and other renewable energy.

www.canren.gc.ca

- The **Sustainable Buildings and Communities (SBC) Group** works closely with the building sector to innovate energy technologies for commercial, institutional and multi-unit residential buildings. SBC experts facilitate the advancement of energy technologies through the stages of fundamental research: proof of concept, development, technology demonstrations, and deployment to the marketplace. SBC is funded principally by other groups and programs within the federal government.

Sustainable Buildings and Communities Group
CANMET Energy Technology Centre
Natural Resources Canada
580 Booth Street, 13th floor
Ottawa, ON K1A 0E4
Email: webmaster@sbcan.gc.ca
Tel: (613) 996-4397
www.sbcnrcan.gc.ca/funding/funding_e.asp

Sustainable Development Technology Canada (SDTC) supports and finances the development and demonstration of clean technologies. The \$550M SD Tech Fund™ is aimed at supporting late-stage development and pre-commercial demonstration of clean technology solutions. The \$500M NextGen Biofuels Fund™ supports the establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels and co-products.

Sustainable Development Technology Canada
45 O'Connor Street, Suite 1850
Ottawa, ON K1P 1A4
Tel: (613) 234-6313
www.sdtec.ca/en/funding/index.htm

The **Federation of Canadian Municipalities (FCM)**'s Green Municipal Fund (GMF) provides low-interest loans and grants, builds capacity, and shares knowledge to support municipal governments and their partners in developing communities that are more environmentally, socially and economically sustainable.

Federation of Canadian Municipalities
24 Clarence Street
Ottawa, ON K1N 5P3
Tel: (613) 241-5221
www.sustainablecommunities.fcm.ca/GMF

Youth Science & Technology Internship Program (YST) is a component of Sectoral Partnership Initiatives (SPI) that demonstrates the Government of Canada's commitment to youth by directing investments that encourage the hiring of recent post-secondary graduates and the integration of science and technology into their long term career plans.

http://irap-pari.nrc-cnrc.gc.ca/youthinitiatives_e.html

5.2 PROVINCIAL PROGRAMS

Hazardous Waste Information Network (HWIN) allows generators, carriers, and receivers to register their activities with the Ministry of the Environment online. It enables users to pay the generator registration fee and to create and process electronic manifests over the web.

Ontario Ministry of the Environment
Environmental Monitoring and Reporting Branch, Area M
135 St. Clair Avenue West
Toronto, ON M4V 1P5
Tel: 1 (866) 494-6663
www.hwin.ca

Next Generation Jobs Fund (NGOJF) is a five-year, \$1.15 billion strategy to create the next generation of jobs and improve environmental sustainability in key sectors in Ontario including clean technologies and products, clean cars and clean fuels.

Ministry of Economic Development and Trade
900 Bay Street, 8th Floor, Hearst Block
Toronto, ON M7A 2E1
Email: info@rdt.gov.on.ca
Tel: 1 (866) 668-4249
www.ontariocanada.com/ontcan/en/progserv_ngjf_en.jsp

Ontario Centres of Excellence: The Centre for Excellence for Earth and Environmental Technologies (ETech) & Centre of Excellence for Energy provide support for industrially relevant R&D through market opportunities and the commercialization of leading edge discovery.

The Centre for Excellence for Earth and Environmental Technologies
156 Front Street West, Suite 200
Toronto, ON M5J 2L6
Tel: (416) 861-1092
www.oce-ontario.org/Pages/COEEarth.aspx?COE=EA

Ontario Ministry of the Environment, Environmental Assessment and Approvals Branch administers environmental approvals for businesses. Any facility that releases emissions to the atmosphere, discharges contaminants to ground or surface water, provides potable water supplies, or stores, transports or disposes of waste must have a Certificate of Approval before it can operate lawfully. It is the responsibility of owners and operators of these facilities to apply for and obtain Certificates of Approval from the Ontario Ministry of the Environment.

Ontario Ministry of the Environment
Environmental Assessment and Approvals Branch
Email: EAABGen@ene.gov.on.ca
Tel: 1 (800) 461-6290
www.ene.gov.on.ca/en/business/cofa/index.php

Ontario's Environmental Leaders Program is a public-private partnership that provides incentives to environmental leaders who commit to meeting beyond compliance environmental targets, and motivates continuous improvement.

Ontario Ministry of the Environment
135 St. Clair Avenue West
Toronto, ON M4V 1P5
Email: leadership.moe@ontario.ca
Tel: (416) 314-3910
www.ene.gov.on.ca/envision/general/leadership/index.htm

Ontario Ministry of Economic Trade and Development Advanced Manufacturing Investment Strategy (AMIS) encourages companies to invest in leading-edge technologies and processes and to become more innovative and competitive. The repayable loans are interest free for up to the first five years and cover up to 10% of the project costs. Projects must either create or retain 100 or more jobs, or invest \$25 million over five years.

Ministry of Economic Development
and Trade Competitiveness Branch
Advanced Manufacturing Investment Strategy (AMIS)
900 Bay Street, 6th Floor, Hearst Block, Room 611A
Toronto, ON M7A 2E1
Tel: (416) 325-6867
www.2ontario.com/software/brochures/AMIS2pager.pdf

Ontario Ministry of Energy and Infrastructure and the Ontario Power Authority (OPA) contribute to the development of a reliable and sustainable electricity system for the benefit of Ontario customers and offer the following programs:

Renewable Energy Standard Offer Program (RESOP) provides a standard pricing regime and a streamlined qualifying process for small renewable energy electricity generating projects. Projects can range from residential photovoltaic rooftop generation of one kilowatt (costing about \$12,000) up to small wind farms of ten megawatts (costing about \$25 million).

Clean Energy Standard Offer Program (CESOP) supports small clean-energy generating alternatives including combined heat and power and electricity generated as a by-product of another process. Contracts will be awarded to eligible projects that have a name plate capacity of less than ten MW for a 20 year term.

The High Performance New Construction Program provides incentives for builders and architects planning a new building or major renovation by 2010 by rewarding builders and architects for achieving reduced kilowatt demand in excess of Code when building commercial, industrial or agricultural structures. Earn compensation for conservation with generous incentives and lower energy costs down the road.

www.hpnc.ca

Technology Development Fund assists in developing technology initiatives in the pre-commercial phase of development that have the potential to improve electricity supply, conservation or demand management. The \$1.5 million fund is leveraged by a number of sponsoring organizations. Proposals are accepted in two separate rounds.

Ontario Power Authority
Suite 1600, 120 Adelaide Street West
Toronto, ON M5H 1T1
Tel: 1 (800) 797-9604
www.powerauthority.on.ca

Electricity Retrofit Incentive Program (ERIP) - Hydro One, PowerStream and Newmarket Hydro provide energy-efficient solutions to improve commercial, industrial and institutional business and agriculture. Two programs are available for business and farm projects and offer fixed incentives and rebates for specific technologies.

The Power Saving Blitz program provides turn-key lighting and water heating retrofits for small businesses in the retail, office and nonfood sub-sectors. An electricity assessment is completed for each potential establishment, and funding of up to \$1,000 is provided by the Ontario Power Authority for any eligible equipment installed. An energy technician will even help you learn about the simple and straightforward opportunities that exist for saving electricity in your business. Hydro One, PowerStream and Newmarket Hydro provide the energy-efficient assessments and retrofits.

Hydro One services the municipalities of East Gwillimbury, Georgina, King and Whitchurch-Stouffville.

Hydro One Networks
Conservation and Demand Management Program Office
483 Bay Street, 14th Floor
Toronto, ON M5G 2P5
www.PowerSaver.ca

Powerstream services the municipalities of Aurora, Markham, Richmond Hill and Vaughan.

PowerStream
161 Cityview Boulevard
Vaughan, ON L4H 0A9
Tel: (905) 417-6900 (Vaughan) or 1 (877) 963-6900
Power Savings Blitz Hotline: 1 (866) 947-5999
www.powerstream.ca/conservation

Newmarket Hydro services the Town of Newmarket. Newmarket Hydro commercial customers qualify for the Electricity Retrofit Incentive Program (ERIP). Financial incentives will be available for pre-approved projects that result in measurable energy savings.

Newmarket Hydro
590 Steven Court.
Newmarket, ON L3Y 6Z2
Tel: (905) 895-2309
www.nmhydro.on.ca

Ontario Solar Thermal Heating Incentive offers \$14.4 million funding over four years to encourage the industrial / commercial / institutional sectors to convert to solar thermal heating. The program provides an incentive payment based on a rate per square meter of collector area multiplied by a collector-specific performance factor, to a maximum of \$80,000. The Ontario Solar Thermal Heating Incentive matches rebates provided by the federal government's ecoENERGY for Renewable Heat program, meaning that, together, an applicant can receive up to \$160,000 towards the installation of a solar thermal heating system. To participate in the Ontario Solar Thermal Heating Incentive, applicants must first access the federal program.

Ontario Ministry of Energy and Infrastructure
Renewables & Energy Efficiency Division
880 Bay Street, 3rd Floor
Toronto, ON M7A 2E1
www.energy.gov.on.ca/index.cfm?fuseaction=conservation.osthi

Ontario Ministry of Research and Innovation

The Strategic Opportunities Program (SOP), part of the Government of Ontario's \$1.15 billion Next Generation of Jobs Fund strategy, is a five-year discretionary, non-entitlement grant program that supports strategic, industry-led programs and projects in three targeted areas of strength for Ontario, one of which is the bio-economy and clean technologies.

strategicopportunities@ontario.ca

Innovation Demonstration Fund (IDF) focuses on the commercialization and initial demonstration of globally competitive, innovative technologies, and/or products. Financial support of up to 50% of eligible cost assists Ontario companies with the commercialization and initial demonstration of their innovative technologies. Preference is given to bio-based, environmental and alternative energy technologies.

idf@ontario.ca

The Ontario Fuel Cell Innovation Program (OFCIP) is a discretionary funding program administered by the Ministry of Research and Innovation that focuses on the commercialization of fuel cells and fuel cell-related technologies with an emphasis on moving products to the manufacturing stage.

fuelCells@ontario.ca

Ontario Ministry of Research and Innovation
Communications Branch
56 Wellesley Street West, 7th Floor
Toronto, ON M7A 2E7
Tel: 1 (866) 446-5216
www.mri.gov.on.ca/english/programs/MRI.asp

5.3 FINANCIAL INSTITUTIONS

Business Development Bank of Canada (BDC) promotes entrepreneurship by providing financing, investments and consulting to Canada's entrepreneurs, while considering environmental issues. ISO 14000 is a series of international standards for environmental management, measurement, evaluation and auditing. It is especially important for export-based companies and companies whose operations have an impact on the environment. BDC has assisted over 3500 companies achieve ISO registration, and can help your company implement the ISO 14000 standards.

BDC (Markham)
3130 Highway 7 East
Markham, ON L3R 5A1
Tel: (905) 305-6867
www.bdc.ca

BDC (Vaughan)
3901 Highway 7 West, Suite 600
Vaughan, ON L4L 8L5
Tel: (905) 264-2100
www.bdc.ca

Environmental R&D Capital Corporation (ER&D) is a venture capital company established to invest in emerging growth opportunities in the environmental industry. Typical investment ranges from \$500,000 to \$3 million, although smaller and larger investments will be considered in certain situations. ER&D looks for management strength, entrepreneurial creativity and innovation, and collaborative approaches to penetrating high growth \$100 million plus markets.

Environmental R&D Capital Corporation
401 Richmond Street West, Suite 384
Toronto, ON M5V 3A8
Email: outreach@web.net
Tel: 1 (800) 932-7003
www.web.net

Investeco Capital Corp. is Canada's first environmental investment company investing in private and public companies in environmental technologies including alternative power, water, and organic and natural foods.

Investeco Capital Corp.
70 The Esplanade, Suite 400
Toronto, ON M5E 1R2
Email: info@investeco.com
Tel: (416) 304-1750
www.investeco.com

morEnergy Capital Corporation is an investment and channel partner seeking investment opportunities in the energy and energy services sector with a focus on sustainable and renewable energy.

morEnergy Corporation
119 Westcreek Drive, Suite 3
Woodbridge, ON L4L 9N6
Email: service@morEnergy.ca
Tel: (905) 306-8180
www.morenergy.ca

VI. EXPORT DEVELOPMENT RESOURCES

York Region companies that develop green products and services have a significant opportunity in the global marketplace. Market demand by government and business for environmentally sustainable solutions and the rapidly expanding consumer market for green products represent high potential export prospects.

Canadian companies have access to NAFTA (The North American Free Trade Agreement) market, which allows products with 62.5% Canadian content to enter the U.S. and Mexican markets duty-free. In 2004, the United States remained the biggest export market providing \$1.2 billion in environmental export revenues, followed by Europe (\$110 million) and Asia (\$102 million).

With a multicultural population from every corner of the globe, York Region has strong cultural and business ties, particularly with Asia and Europe that smooth the way for international trade and project partnerships. The following federal, provincial and regional government programs and incentives assist businesses in York Region to become export ready.

6.1 FEDERAL RESOURCES

Canadian Team Canada Inc. - Export Source is a network of federal and provincial departments and agencies working with other levels of government to assist Canadian businesses prepare for the global marketplace. New exporter resources include:

- Roadmap to Exporting
- Step-by-Step Guide to Exporting
- Interactive Export Plan
- Going Global Workshop Series

Tel: 1 (888) 576-4444
www.exportsource.ca

Foreign Affairs and International Trade promotes investment and negotiates trade agreements, and assists Canadian businesses to succeed internationally. Programs are delivered abroad through trade commissioner service officers and counsellors.

TCS Enquiries Service (BCI)
Foreign Affairs and International Trade Canada
125 Sussex Drive
Ottawa, ON K1A 0G2
Email: enqserv@international.gc.ca
Tel: 1 (888) 306-9991
www.dfait-maeci.gc.ca/index.aspx

6.2 PROVINCIAL RESOURCES

Ontario's Ministry of International Trade and Investment connects businesses in Ontario and throughout the world with the people, products and ideas that make Ontario "Canada's Economic Powerhouse".

International Trade and Investment
900 Bay Street, 8th Floor, Hearst Block
Toronto, ON M7A 2E1
Email: info@edt.gov.on.ca
Tel: 1 (866) 668-4249
www.ontario-canada.com

Ontario Exports Inc. assists suppliers of goods and services to develop their export strategies for international markets by providing export specific programs and seminars that focus on key topics of interest to exporters seeking to expand and diversify their export base.

- **New Exporters to Border States** (NEBS) is a two-day program offered on site at a U.S. border point to introduce companies to the fundamentals of exporting. Participants learn about export pricing, customs procedures, selecting agents and distributors, warehousing and distribution, banking and legal issues, export financing and insurance, immigration issues and identifying new market opportunities.
- **Virtual Trade Missions** (VTM's) use videoconferencing and internet technology to connect Ontario small and medium-sized enterprises with potential business partners, market experts and key government representatives worldwide. Ontario companies have the opportunity to assess their export potential by helping prepare for upcoming trade shows and market development trips. They are a cost-effective way for Ontario companies to network, learn about new export markets and showcase their products and services to the world, without leaving the province.
- **Capital Projects** has export consultants who can assist suppliers of capital goods and services to secure international capital project opportunities, facilitating the development of consortia, providing key contacts with financial institutions and providing commercial advocacy where government contacts are important.

- **Product Promotion and Market Contacts' Ontario International Trade Branch** assists export ready Ontario companies by introducing them to key international contacts and buyers by facilitating their participation in major trade shows and missions. Outgoing missions may be lead by the Premier, Cabinet Ministers, and/or senior government officials. Incoming buyer missions give Ontario companies the opportunity to showcase their products and services, and meet buyers and senior foreign delegates.

International Trade Branch
900 Bay Street, 6th Floor, Hearst Block
Toronto, ON M7A 2E1
Email: trade.officer@ontario.ca
Tel: 1 (877) 468-7233
www.ontarioexports.com

6.3 REGIONAL RESOURCES

York Region's exports are significantly more diversified than Ontario's. The Region sells 15.7% of its exports to 116 countries in addition to the United States. This international market diversification indicates York Region's growing ethnic diversity and linkages with countries of origin. The following York Region resources are available to York Region companies seeking to expand their horizons through exporting.

- **The Greater Toronto Region Export Alliance** assists small and medium sized enterprises in the GTA to develop and expand their export capabilities. Comprised of the four levels of government (federal, provincial, regional and municipal), export agencies, the Innovation Synergy Centre in Markham, private sector associations and Chambers of Commerce and Board of Trade, the Alliance represents the export interest of GTA companies. Joint projects include the organization of export related seminars and events, regional partnerships and match making opportunities, virtual missions and trade commissioner visits.

The Regional Municipality of York
Economic Strategy Branch
17250 Yonge Street, 1st Floor
Newmarket, ON L3Y 6Z1
Email: patrick.draper@york.ca
Tel: (905) 830-4444 Ext. 1503
www.yorkeconomicinsights.ca/subscribe

- **The York Region Export Development Program** encourages York Region firms to increase export sales by leveraging the combined export knowledge and resources of three levels of government and key regional non-profits organizations. Experienced Export Advisors assist businesses to evaluate their readiness and capability to export, provide information on foreign markets and assist in developing export marketing strategies.

The York Region Export Development Program
Economic Strategy Branch
17250 Yonge Street, 1st Floor
Newmarket, ON L3Y 6Z1
Email: sharon.vegh@york.ca
Tel: (905) 830-4444 Ext. 1509
www.yorkeconomicinsights.ca/export-development

- **The York Region Export Resource Guide** is an online resource guide that offers information on all aspects of exporting, from assessing export readiness, preparing an export plan and research, to selecting markets. It offers links to government and other websites providing information on export leads, export price determination, and finance and insurance. Also included are links to government and industry assisted programs for exporters, export logistics, immigration information and export training.

www.york.ca/business and click on [Export Development – Export Resource Guide](#)

- **York Economic Insights** is a York Region online portal that provides news, data and program information to York Region businesses. A listing of upcoming trade missions and international trade shows can be viewed online at:

www.yorkeconomicinsights.ca

VII. ENVIRONMENTAL AWARD PROGRAMS

The following national and provincial awards give recognition to business leaders, companies, and organizations that demonstrate cutting-edge accomplishments and leadership in environmental stewardship.

7.1 FEDERAL AWARD PROGRAMS

Canadian Council of Ministers of the Environment (CCME) - Pollution Prevention Awards is comprised of the environment ministers from the federal, provincial and territorial governments, and presents up to seven awards of recognition each year to leaders in pollution prevention.

Canadian Centre for Pollution Prevention
215 Spadina Avenue, Suite 134
Toronto, ON M5T 2C7
Email: info@c2p2online.com
Tel: 1 (800) 667-9790

Natural Resources Canada's Office of Energy Efficiency offers various awards to celebrate leadership and innovation:

- **CIPEC Leadership Awards** celebrate the achievements of Canada's industrial companies for their significant and innovative contributions to industrial energy efficiency.
- **ENERGY STAR® Market Transformation Awards** recognize the most energy-efficient product, technology or service.
- **Existing Buildings Awards** recognize commercial and institutional clients that achieved outstanding savings from energy efficiency retrofits.

For more information visit: www.oeenrcan.gc.ca

7.2 PROVINCIAL AWARD PROGRAMS

Ontario Energy Efficiency Awards create a culture of conservation in Ontario and recognize Ontario companies, organizations and individuals.

Ontario Power Authority
120 Adelaide Street West, Suite 1600
Toronto, ON M5H 1T1
Tel: 1 (800) 797-9604
www.energy.gov.on.ca

VIII. BUSINESS DEVELOPMENT CONTACTS

8.1 YORK REGION ECONOMIC DEVELOPMENT OFFICES

YORK REGION

Patrick Draper
Director of Economic Strategy
and Tourism
17250 Yonge Street, 1st Floor
Newmarket, ON L3Y 6Z1
Email: patrick.draper@york.ca
Tel: (905) 830-4444 Ext. 1503
Toll Free: 1 (877) 464-9675
www.york.ca

TOWN OF AURORA

Marnie Wraith
Economic Development Officer
1 Municipal Drive, P.O. Box 1000
Aurora, ON L4G 6J1
Email: ecdev@e-aurora.ca
Tel: (905) 726-4742
Toll Free: 1 (800) 269-3753
www.e-aurora.ca

TOWN OF EAST GWILLIMBURY

Dan Stone
Director of Planning
19000 Leslie Street
Sharon, ON LOG 1V0
Email: dstone@eastgwillimbury.ca
Tel: (905) 478-4282 Ext. 3806
www.eastgwillimbury.ca

TOWN OF GEORGINA

Melissa Scaman
Economic Development Officer
26557 Civic Centre Road, R. R. #2
Keswick, ON L4P 3G1
Email: mscaman@town.georgina.on.ca
Tel: (905) 476-4301 Ext. 312
www.town.georgina.on.ca

TOWNSHIP OF KING

Jamie Smyth
Economic Development Officer
2075 King Road
King City, ON L7B 1A1
Email: jsmyth@king.ca
Tel: (905) 833-5321 Ext. 262
www.king.ca

TOWN OF MARKHAM

Stephen Chait
Director of Economic Development
101 Town Centre Boulevard
Markham, ON L3R 9W3
Email: schait@markham.ca
Tel: (905) 475-4871
www.markham.ca

TOWN OF NEWMARKET

Chris Kallio
Economic Development Officer
395 Mulock Drive,
P. O. Box 328, Stn. Main
Newmarket, ON L3Y 4X7
Email: ckallio@newmarket.ca
Tel: (905) 953-5300 Ext. 2436
Toll Free: 1 (877) 550-5575
www.newmarket.ca

TOWN OF RICHMOND HILL

Brenda Osler
Coordinator Economic Development
Programs
225 East Beaver Creek Road,
Box 300, Richmond Hill, ON L4C 4Y5
Email: bosler@richmondhill.ca
Tel: (905) 771-5483
Toll Free: 1 (800) 780-7831
www.richmondhill.ca

CITY OF VAUGHAN

Shirley Kam
Manager Economic Development
2141 Major Mackenzie Drive
Vaughan, ON L6A 1T1
Email: shirley.kam@vaughan.ca
Tel: (905) 832-8585 Ext. 8874
www.vaughan.ca

TOWN OF WHITCHURCH- STOUFFVILLE

David J. Cash
Chief Administrative Officer
37 Sandiford Drive, 4th Floor
Stouffville, ON L4A 7X5
Email: dave.cash@townofws.com
Tel: (905) 640-1910 Ext. 237
www.townofws.com

8.2 YORK REGION SMALL BUSINESS ENTERPRISE CENTRES

Four Small Business Enterprise Centres in York Region assist business start-ups and enterprises that have been in existence for less than five years. They offer a wide range of up-to-date information on programs and services, legislation and regulations affecting businesses in Canada and provide referrals to the local business network.

Markham Small Business Enterprise Centre

1380 Rodick Road, Suite 100
Markham, ON L3R 4G5
Email: msbec@markham.ca
Tel: (905) 248-2737
www.msbec.markham.ca

Richmond Hill Small Business Enterprise Centre

225 East Beaver Creek Road, 7th Floor, Suite 715
Richmond Hill, ON L4B 3P4
Email: ecdev@richmondhill.ca
Tel: (905) 771-2523
www.richmondhillonline.com/small_business/starting_business.asp

Vaughan Business Enterprise Centre

9995 Keele Street
Vaughan, ON L6A 1R6
Email: yourbusiness@centrebusiness.com
Tel: (905) 417-0412
www.centrebusiness.com

York Region Small Business Enterprises Centre

The York Region Small Business Enterprise Centre supports the six northern municipalities of Aurora, East Gwillimbury, Georgina, King, Newmarket, and Whitchurch-Stouffville.

York Region Administrative Building
17250 Yonge Street
Newmarket, ON L3Y 6Z1
Email: yrsbec@york.ca
Tel: (905) 830-4444 Ext. 1517
www.yorksmallbusiness.ca

8.3 YORK REGION CHAMBERS OF COMMERCE AND BOARD OF TRADE

AURORA CHAMBER OF COMMERCE

Carla Adams, Executive Director
14483 Yonge Street
Aurora, ON L4G 3G8
Mail to: 6-14845 Yonge Street,
Suite 321
Aurora, ON L4G 6H8
Email: c.adams@aurorachamber.on.ca
Tel: (905) 727-7262
www.aurorachamber.on.ca

EAST GWILLIMBURY CHAMBER OF COMMERCE

Cindy Thiele, President
Box 199, Queensville, ON L0G 1R0
Email: egcoc@egcoc.org
Tel: (905) 478-8447
www.egcoc.org

GEORGINA CHAMBER OF COMMERCE

Christina Thomas, General Manager
22937 Woodbine Avenue, R. R. #2
Keswick, ON L4P 3E9
Email: admin@georginachamber.com
Tel: (905) 476-7870
Toll Free: 1 (888) 436-7446
www.georginachamber.com

KING CHAMBER OF COMMERCE

Karl Davis, President
P.O. Box 381
Schomberg, ON L0G 1T0
Email: info@kingchamber.ca
Tel: (905) 939-7468
www.kingchamberofcommerce.com

MARKHAM BOARD OF TRADE

Richard Cunningham, President and CEO
80F Centurian Drive, Suite 206
Markham, ON L3R 8C1
Email: info@markhamboard.com
Tel: (905) 474-0730
www.markhamboard.com

NEWMARKET CHAMBER OF COMMERCE

Debra Scott, President and CEO
470 Davis Drive
Newmarket, ON L3Y 2P3
Email: info@newmarketchamber.ca
Tel: (905) 898-5900
www.newmarketchamber.ca

RICHMOND HILL CHAMBER OF COMMERCE

Leslie Walker, CEO
376 Church Street South
Richmond Hill, ON L4C 9V8
Email: lwalker@rhcoc.com
Tel: (905) 884-1961
www.rhcoc.com

VAUGHAN CHAMBER OF COMMERCE

Deborah Bonk, CEO
160 Applewood Crescent, Unit 32
Vaughan, ON L4K 4H2
Email: info@vaughanchamber.ca
Tel: (905) 761-1366
www.vaughanchamber.ca

WHITCHURCH-STOUFFVILLE CHAMBER OF COMMERCE

Helene Johnson, President & CEO
6176 Main Street, Box 1500
Stouffville, ON L4A 8A4
Email: chamber@whitchurchstouffville.ca
Tel: (905) 642-4227
www.whitchurchstouffville.ca

8.4 FEDERAL AND PROVINCIAL GOVERNMENT CONTACTS

FEDERAL	PROVINCIAL
<p>CANADA REVENUE AGENCY Toronto North Office 5001 Yonge Street North York, ON M2N 6R9 Tel: 1 (800) 959-5525 www.cra-arc.gc.ca</p>	<p>ONTARIO MINISTRY OF AGRICULTURE, FOOD AND RURAL AFFAIRS 1 Stone Road West Guelph, ON N1G 4Y2 Email: about.omafra@ontario.ca Tel: 1 (888) 466-2372 www.omafra.gov.on.ca</p>
<p>INDUSTRY CANADA C.D. Howe Building 235 Queen Street Ottawa, ON K1A 0H5 Email: info@ic.gc.ca Tel: 1 (800) 328-6189 www.ic.gc.ca</p>	<p>ONTARIO MINISTRY OF ECONOMIC DEVELOPMENT 900 Bay Street, 8th Floor, Hearst Block Toronto, ON M7A 2E1 Email: info@edt.gov.on.ca Tel: 1 (866) 668-4249 www.ontario-canada.com</p>
<p>NATURAL RESOURCES CANADA 580 Booth Street Ottawa, ON K1A 0E4 Email: form on line Tel: (613) 995-0947 www.nrcan.gc.ca</p>	<p>ONTARIO MINISTRY OF ENERGY 900 Bay Street, 4th Floor, Hearst Block Toronto, ON M7A 2E1 Tel: 1 (888) 668-4636 www.energy.gov.on.ca</p>
<p>NATIONAL RESEARCH COUNCIL OF CANADA NRC COMMUNICATIONS & CORPORATE RELATIONS 1200 Montreal Road, Building M-58 Ottawa, ON K1A 0R6 Email: info@nrc-cnrc.gc.ca Tel: 1 (877) 672-2672 www.nrc-cnrc.gc.ca</p>	<p>ONTARIO MINISTRY OF THE ENVIRONMENT PUBLIC INFORMATION CENTRE 135 St. Clair Avenue West, 1st Floor Toronto, ON M4V 1P5 Email: Form online Tel: 1 (800) 565-4923 www.ene.gov.on.ca</p>
<p>STATISTICS CANADA 150 Tunney's Pasture Driveway Ottawa, ON K1A 0T6 Email: infostats@statcan.ca Tel: 1 (800) 263-1136 www.statcan.ca</p>	<p>ONTARIO MINISTRY OF RESEARCH AND INNOVATION COMMUNICATIONS BRANCH 56 Wellesley Street West, 7th Floor Toronto, ON M7A 2E7 Email: about.omafra@ontario.ca Tel: 1 (888) 466-2372 www.mri.gov.on.ca</p>