

#### Housing York Inc. 2018 Budget

Presentation to Housing York Inc. Board (refer to item C.1)

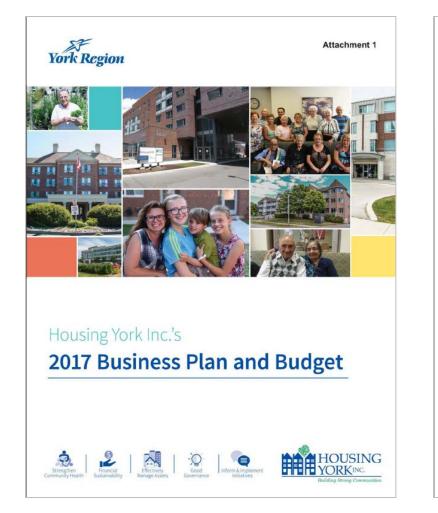
Michelle Willson, Director, Program Finance and Chief Financial Officer, HYI December 13, 2017

## Purpose

 Provide an overview of Housing York's 2018 Budget

 Seek Board approval for Housing York's 2018 Budget (Attachment 1) as required for operating and capital expenditures

## New Approach to 2018 Housing York Inc. Budget and Business Planning





## What we currently do



Tenant engagement



Property management



#### Investing in capital repair





Expanding the portfolio

# 2018 Actions for Housing York



Strategy to support resident diversity and inclusion

Tenant communication plan leveraging technology



Emergency housing facilities program framework



Portfolio management strategy

Energy management plan



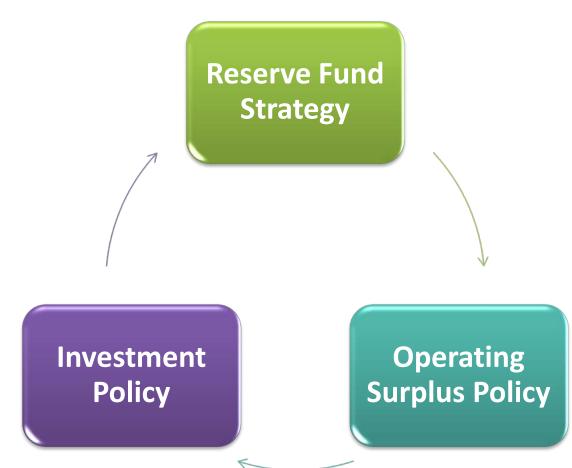
Performance management framework

Upgraded information technology system Inform & Implement Initiatives

Inform the Region's affordable housing policies and initiatives

Exploration of financing and equity-leveraging opportunities

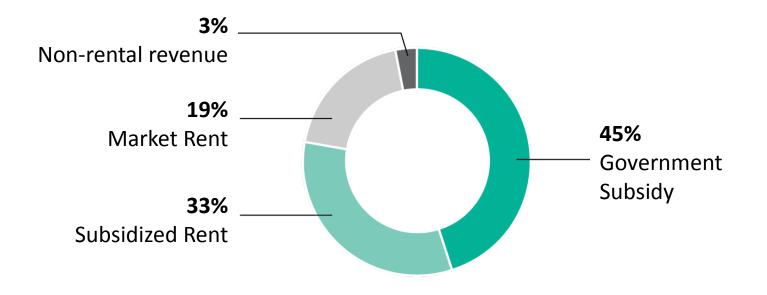
#### Housing York's New Long-Term Fiscal Plan



# 2018 Budget Overview

	2017 Budget	2018 Budget	Budget Variance		
	(\$000)	(\$000)	(\$000)	%	
Rental revenue	19,917	20,030	113	0.6%	
Non-rental revenue	1,022	1,033	11	1.1%	
Government subsidies	15,996	17,312	1,316	8.2%	
Total revenue	36,935	38,375	1,440	3.9%	
Operating expenditures	35,758	37,242	1,484	4.2%	
Operating surplus before reserve contributions	1,177	1,133	(44)	-3.7%	
Contributions to reserves	714	1,133	419	58.7%	
Net surplus/(deficit)	463	0	(463)	-100%	

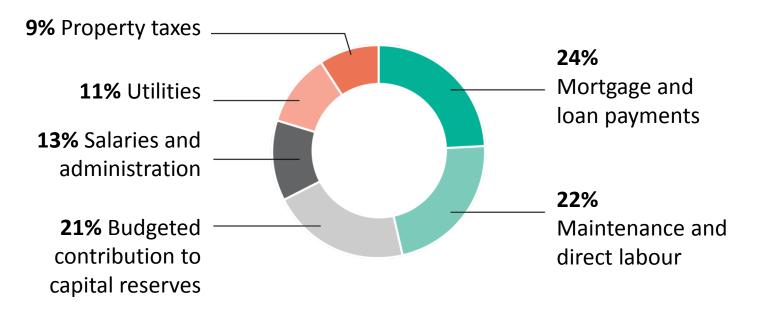
# 2018 Revenue = \$38.4 Million



#### \$1.4 million increase in revenue over 2017

- Additional subsidies for capital repairs and emergency housing
- Additional rent assistance

# 2018 Expenditures = \$37.2 Million



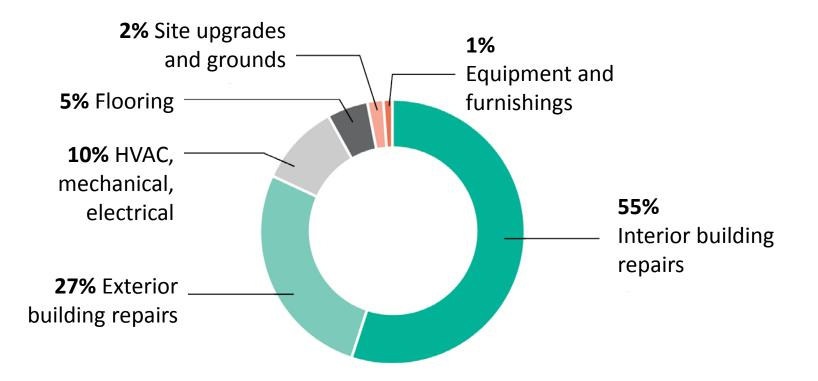
- \$1.6 million increase in expenditures over 2017
- \$1.4 million increase in budgeted contributions to capital reserves

#### Property Management System Software Upgrade

#### Yardi Upgrade Costs (\$)

	2017	2018
Current system	83,640	87,741
Additional modules	105,435	100,000
Total annual license fees	189,075	187,741
Implementation costs	172,600	46,250
Total Cost	361,675	233,991

#### 2018 Capital Expenditures = \$8.4 Million



# 2018 Reserve Summary (\$000)

	Capital Repair	Working Capital	Insurance	Operations	Strategic Initiatives	Emergency Housing
Opening balance	6,077	3,500	180	500	834	521
Budgeted contribution	7,669		25			237
Interest income	69					6
Expenditures	(8,300)		(75)	(50)		(101)
Operating surplus	530		50	50	430	73
Ending balance	6,045	3,500	180	500	1,264	736

# Summary and Conclusion

- Implementation of new fiscal plan for long-term financial sustainability
- Upgraded property management system to enhance services for tenants
- Continued investment in asset management through \$8.4 million in capital repairs and upgrades

#### Recommendation

It is recommended that the Board of Directors approve Housing York Inc.'s 2018 Budget

# Thank you

# **Questions?**

